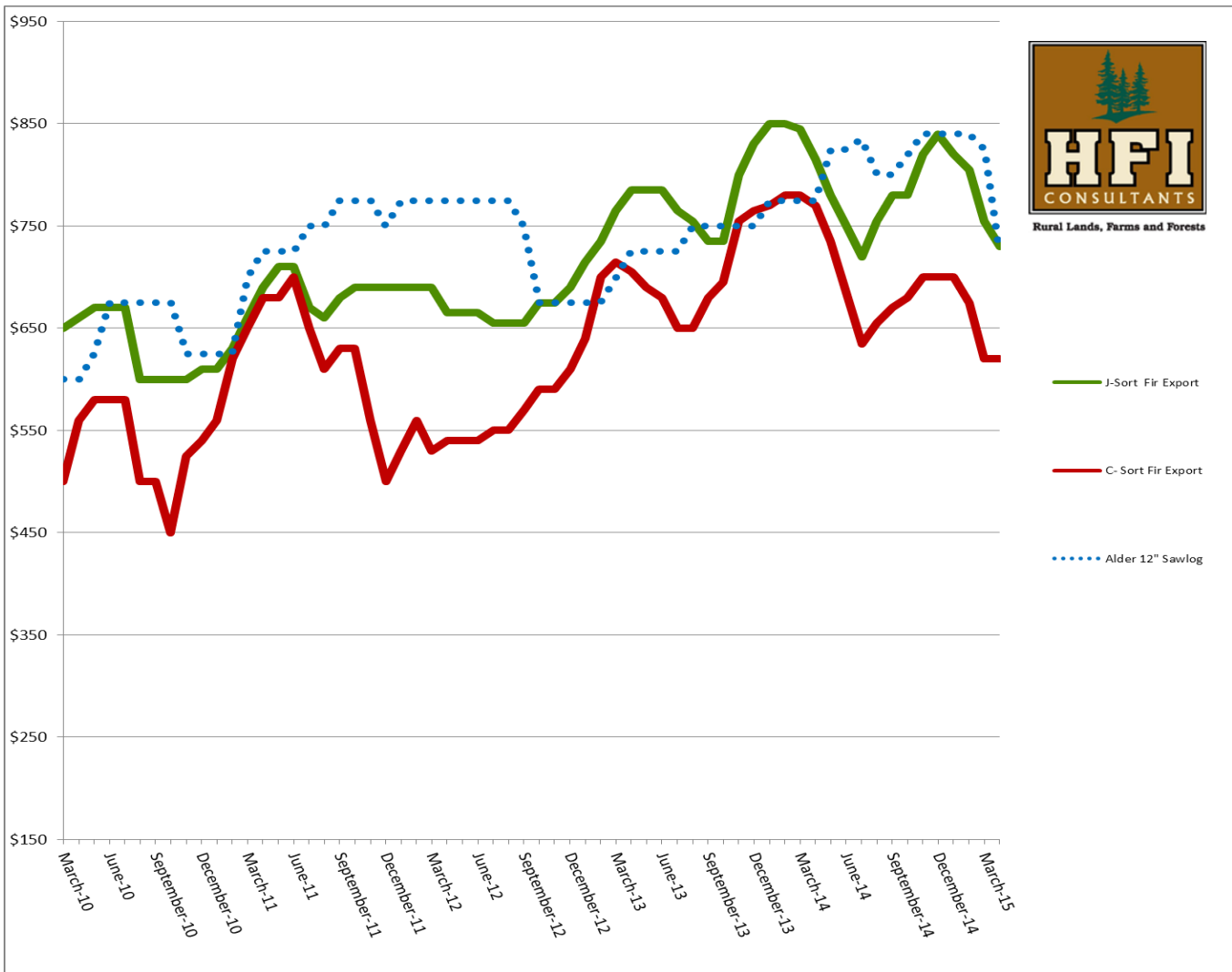


5 Year Log Price Trends



After a couple of months of serious declines in the log markets, it looks as though things have bottomed out and we are seeing positive signs of a coming uptick. Much depends on the strength of the US housing market and the export buyer's confidence in the Japanese and Chinese log market. A lot of timber companies slowed production because of low prices, so we are seeing a lack of supply as an issue that might help push prices up also. If we get a dry summer, and fire weather shut down slows down logging, we could really see a log shortage.

That said, keep in touch with us if you are proposing selling your timber. The prices that exporters are advertising (street prices) may not be their top price. Larger producers, including ourselves will be able to negotiate better prices depending on the quality of the logs and the immediate needs of the exporters.

Poles are still very good. Alder has dropped a bit off of the high pricing we had last year, but is still good if you compare to historical averages.

*This graph is intended to show market trends. Actual prices may be different at time of harvest.

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