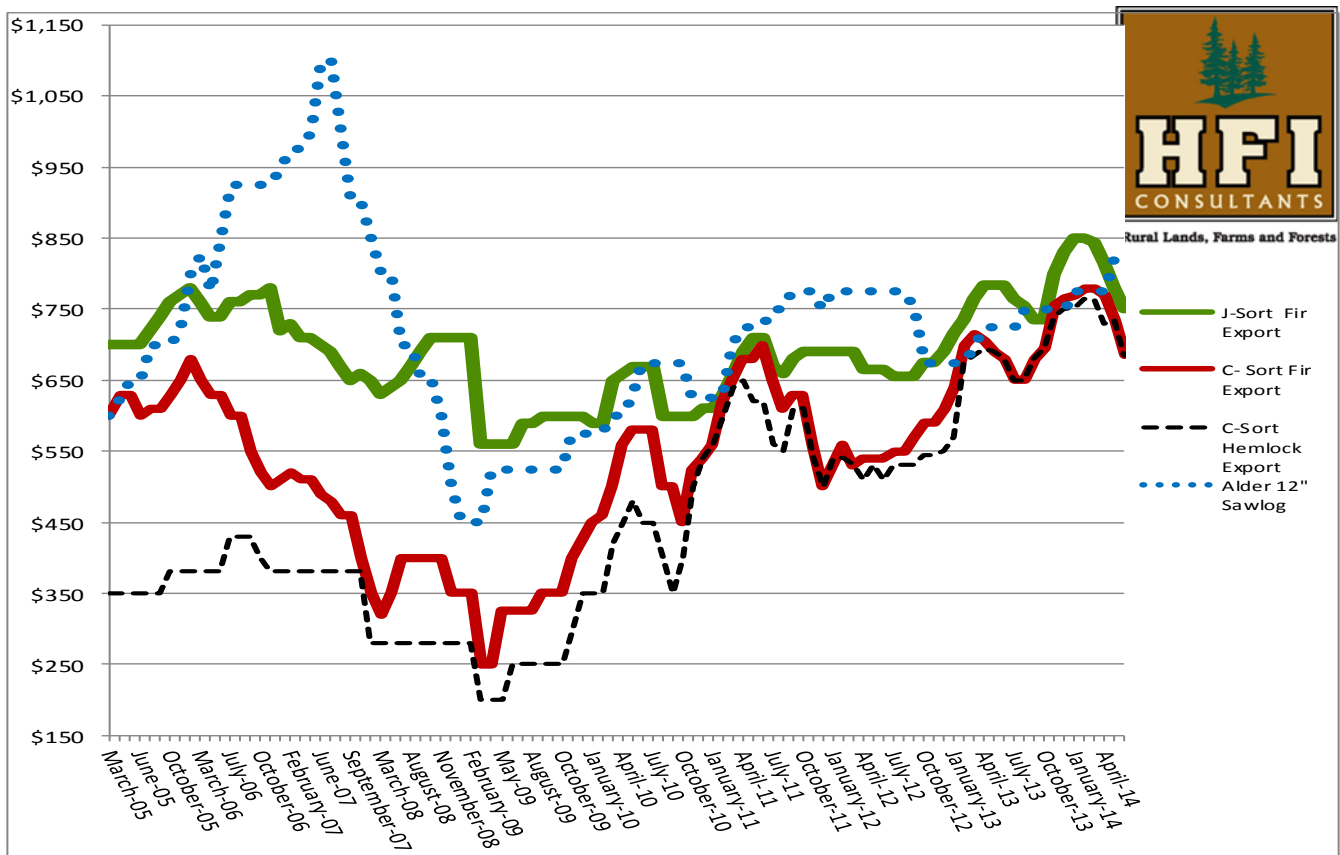


Monthly Price Trends March 2005 to Present



Export prices continued a sharp decline in June based on oversupply issues. The Chinese docks are full of logs and buyers are lowering prices to slow down the flow. In some cases no new purchase orders are being given to loggers and landowners at any prices. There is simply too much wood in the pipeline and it will take several more months to push this through the system. Look for improving prices in the 4th Quarter (says the log buyers). Domestic demand is good, but domestic mills do not have to pay more than Chinese export buyers, so domestic logs are following the trend down too. Consider rocking your roads to set yourself up for a winter harvest and you will enjoy better pricing.

Alder and maple prices are holding firm so far, even though many suppliers are moving away from fir and concentrating on hardwood stands. Expect those prices to soften as the supply issues hit the hardwood mills too. Cedar pricing is flat but still very good.

If anyone is in need of seedlings or herbicide site prep work for next years plantings, let us know. We still have seedlings available for 2015 outplanting.

Many people have noticed red and yellowing tops on their planted fir and cedar trees. This damage was due to a deep freeze last December when the seedlings were still in the nursery. Much of it is top kill only and the lower limbs remain green and growing. Wait till fall to see how many survive before planning to interplant.

*This graph is intended to show market trends. Actual prices may be different at time of harvest.